

Hapag-Lloyd (North America) Primary Surcharge Notice, effective July 1st, 2018

Dear Customer,

In this edition of the Hapag-Lloyd Region North America Customer Primary Surcharge Notice we will cover the following topics:

■ General	
1. Monthly Bunker Charge (BUC) and Emergency Bunker Surcharge (EBS) development summary	2
2. Monthly Currency Adjustment Factor (CAF) development summary	4
3. Low Sulfur Fuel (LSF) development summary	5
■ Transpacific Westbound (including Oceania) From North America	
1. Bunker Charge (BFF / BUC / BAF) for the North America to Asia trades	6
2. Bunker Charge (BAF) for North America to Oceania	6
■ Transpacific Eastbound To North America	
1. Monthly Bunker Fuel Factor (BFF) from East Asia and Indian Subcontinent countries	7
2. Monthly Bunker Charge (BUC) from Middle East countries	7

Important Note:

This Newsletter provides an overview of the most significant developments related to the commercial business of Hapag-Lloyd (America). Please note that all changes which do require a legal 30-day notice are duly filed and announced in the respective Public Tariffs and this document shows some of these changes for informational purposes only. This document, in no way, replaces the application of the Public Tariff.

Chairman of the Supervisory Board: Michael Behrendt
Executive Board: Rolf Habben Jansen (CEO), Nicolás Burr, Anthony J. Firmin, Joachim Schlotfeldt
Registered Office: Hamburg, Company Register: Amtsgericht Hamburg HRB 97937

General

- Bunker Charge (BUC) and Emergency Bunker Surcharge (EBS) for America export trades effective from July 1st, 2018, until September 30th, 2018:**

North America

From	Trade To	in USD per TEU	
		BUC	EBS
USEC, US Gulf, Canada EC	North Europe	258	158
US and Canada West Coast	North Europe	535	265
USEC, US Gulf, Canada EC	Mediterranean	363	182
US and Canada West Coast	Mediterranean	634	294
US and Canada West Coast	South, West, East Africa	636	--
USEC, US Gulf, Canada EC	South, West, East Africa	636	--
US, Canada	SAWC, SAEC	283	32
US Gulf	Mexico	24	32
USEC, Canada EC	Mexico	351	32
USWC, Canada WC	Mexico	145	32
USEC, Canada EC, US Gulf	Central America, Caribbean	138	32
USWC, Canada WC	Central America, Caribbean	282	32
USEC, US Gulf, Canada EC	Middle East	245	--
USWC, Canada WC	Middle East	473	--
North America IRT	North America IRT	342	0
Mexico West Coast	Middle East	659	73
Mexico West Coast	North Europe	535	265
Mexico West Coast	Mediterranean	454	205
Mexico West Coast	Oceania	408	75
Mexico West Coast	Indian Subcontinent	659	73
Mexico Gulf Coast	Mediterranean	392	189
Mexico Gulf Coast	North Europe	395	203
Mexico Gulf Coast	Middle East	489	73
Mexico Gulf Coast	Oceania	408	75

Table continued on the next page...

From	Trade To	in USD per TEU	
		BUC	EBS
Mexico EC	East Asia	567	51
Mexico	US Gulf	77	30
Mexico	USEC, Canada EC	347	30
Mexico	USWC, Canada WC	126	30
Mexico	Central America, Caribbean	201	23
Mexico	SAEC	394	23
Mexico	SAWC	209	23
Mexico EC	South, West, East Africa	474	--
Mexico WC	South, West, East Africa	568	--
Mexico WC	East Asia	305	51

- The EBS applies to ALL cargo where the BUC is included or fixed.
- The EBS does NOT apply to any business that is currently being charged full BUC, floating per HL tariff.
- The EBS changes will be announced with requested/appropriate notice.

2. Currency Adjustment Factor (CAF) effective July 1st, 2018:

From	Trade To	in USD per TEU		
		20'	40'	%
Canada & USA	North Europe	39	60	--
USA	South Africa, Namibia, Mozambique	--	--	6%
Canada	South Africa, Namibia, Mozambique	32	49	--
USA	West Africa	--	--	6%
Canada	West Africa	32	49	--
USA	Mediterranean	--	--	1%
Canada	Mediterranean	23	37	--
USA	Middle East	--	--	0%
Canada	Middle East	0	0	--
Canada	East Asia, ISC	--	--	0%
USA	Korea	--	--	0%
USA	Taiwan	--	--	0%
USA	Singapore	--	--	0%
Mexico	North Europe	--	--	1%
Mexico	South Africa, Namibia, Mozambique	--	--	6%
Mexico	West Africa	--	--	6%
Mexico	Mediterranean	--	--	1%

3. Low Sulfur Fuel Surcharge, effective from July 1st, 2018, until September 30th, 2018:

From	Trade		in USD per TEU LSF
		To	
USEC, US Gulf, Canada EC		North Europe	75
US and Canada West Coast		North Europe	98
USEC, US Gulf, Canada EC		Mediterranean	38
US and Canada West Coast		Mediterranean	47
USEC, US Gulf, Canada EC		South, West, East Africa	25
US and Canada West Coast		South, West, East Africa	25
USEC, US Gulf, Canada EC		Middle East	30
USWC, Canada WC		Middle East	40
Mexico West Coast		North Europe	38
Mexico Gulf Coast		North Europe	42
Mexico		US Gulf	20
Mexico		USEC, Canada EC	35
Mexico		USWC, Canada WC	40
US, Canada		SAWC, SAEC	35
US Gulf		Mexico	20
USEC, Canada EC		Mexico	35
USEC, Canada EC, US Gulf		Central America, Caribbean	20
USWC, Canada WC		Central America, Caribbean	35
USWC, Canada WC		Mexico	40
US, Canada		US, Canada	50

**** Shipments with origin or destination in Baltic/Scandinavia *will be charged with additional USD 35 or Euro 29 per TEU**

**** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland**

From	Trade		LSF in USD	
		To	20'	40'
USEC, US Gulf, Canada EC		East Asia, ISC	39	49
USWC, Canada WC		East Asia, ISC	30	37
USA & Canada*		Australia & New Zealand	20	40
USA & Canada		Pacific Islands	20	40

Transpacific Westbound (including Oceania) from North America

1. Bunker Charge (BFF) and BUC to Middle East effective from July 1st, 2018, until September 30th, 2018:

From	To	Trade		Validity	Charge Name	Charge Code	Temp. Contr.
		20'	40'/45'				
USEC, US Gulf, Canada EC	East Asia, ISC	711	889	30-Sep 2018	Bunker Fuel Factor	BFF	No
USEC, US Gulf, Canada EC	East Asia, ISC	914	1142	30-Sep 2018	Bunker Fuel Factor	BFF	Yes
USWC, Canada WC	East Asia, ISC	390	488	30-Sep 2018	Bunker Fuel Factor	BFF	No
USWC, Canada WC	East Asia, ISC	516	645	30-Sep 2018	Bunker Fuel Factor	BFF	Yes
North America East Coast and US Gulf	Middle East	245	490	30-Sep 2018	Bunker Charge	BUC	...
North America West Coast	Middle East	473	946	30-Sep 2018	Bunker Charge	BUC	...

2. Bunker Charge (BAF) for North America to Australia/New Zealand and to Pacific Islands effective from July 1st, 2018, until September 30th, 2018 are as follows:

From	Trade To	in USD per TEU	
		BAF*	Validity
USA & Canada	Australia & New Zealand	595	30-Sep 2018
USA & Canada	Pacific Islands	595	30-Sep 2018

All above charges in USD

Transpacific Eastbound to North America

1. Monthly Bunker Fuel Factor (BFF) & Low Sulfur Fuel (LSF)

Bunker Charge (BFF) including LSF component, is effective from July 1st, 2018, until September 30th, 2018:

From	To	USD / 20'	USD / 40'	USD / 40' HC	USD / 45'
East Asia and Indian Subcontinent countries	West Coast Port of Discharge	521	579	651	733
	East Coast Port of Discharge	909	1,010	1,136	1,279

2. Monthly Bunker Charge (BUC) & Low Sulfur Fuel (LSF)

Bunker Charge (BUC) including LSF component, is effective from July 1st, 2018, until September 30th, 2018:

From	To	USD / 20'	USD / 40'
Middle East countries	West Coast Port of Discharge	631	1,262
	East Coast Port of Discharge	365	730

Sincerely,

Hapag-Lloyd (America) LLC.
as agent of Hapag-Lloyd AG