

## ■ Procedure for booking Shipper's Own Container

January 7<sup>th</sup>, 2009

Dear Customer,

Please be informed that Hapag-Lloyd AG has a clear dedicated process for Shipper's Own Containers (SOC).

In order to ensure smooth transport and minimize the risks of accidents and financial losses, the provisions of detailed information about SOC are indispensable. There are many different types of SOC on the market, which forces us to request strict fulfillment of the following:

- a valid CSC plate, which shows a
- stack weight allowance of minimum 192000 kg (192 t; 423283 lb) and a
- transverse racking test load value of minimum 15000 kg (15 t; 33069 lb).

All containers **not** meeting above mentioned requirements need to be announced before booking with Hapag-Lloyd. When you ask for a quotation or book a SOC, Hapag-Lloyd will assume that your SOC fulfills all requirements. Any additional costs which come up in connection with the carriage of non declared CSC status will be passed on to you.

Definitions:

**CSC-plate** is a placard on every container. It will be certified and issued by classification societies.

**Allowable Stack Weight** is the weight which can be loaded on top of this container. Usually the normal seagoing container is tested with 192000 kg or more, which allows stacking of approximately 8 containers.

**Transverse Racking Test Value** is the force pushing the container horizontally from the side, at height of the roof. Such forces happen to a container when loaded on deck and when the vessel is rolling.

We will keep you closely informed about further developments and ask you to address all upcoming questions to your nearest Sales office.

Kind regards,

Hapag-Lloyd AG