

Atlantic Trade Product 2023



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Trade Overview

Hapag-Lloyd Atlantic Trade

“16 weekly Transatlantic sailings in each direction, connecting all coasts in the US, Canada and Mexico with North Europe and the Mediterranean Region. One of the broadest direct port coverages in the Transatlantic market with excellent transit times.

From North Europe, 2 weekly calls in New York, non-stop Hamburg - New York in 10 days, 2 weekly calls from Liverpool, 5 weekly Canada calls, Mexico non-stop and a direct service to the entire North America Westcoast up to Vancouver.

From the Mediterranean all major export markets like France, Spain and Italy in the West Med as well as Turkey and Israel in the East Med are linked with direct services to the North America Eastcoast.

Our strengths in customer service, our wide range of intermodal connections and a dedicated feeder network in the Baltic and Mediterranean Seas - all this makes us proud and confident to further increase value for our customers in the Transatlantic trade.”

Holger Oetjen
Senior Director Trade Management



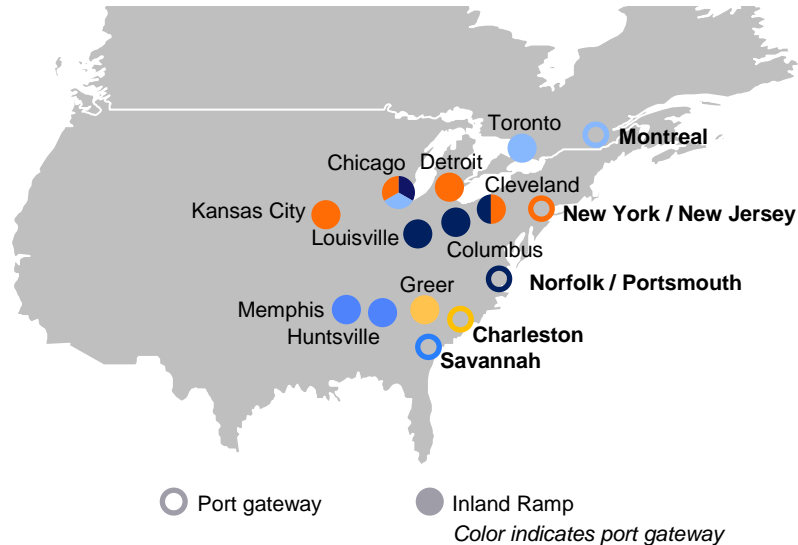
Strengths of our 2023 product

Customer Benefits

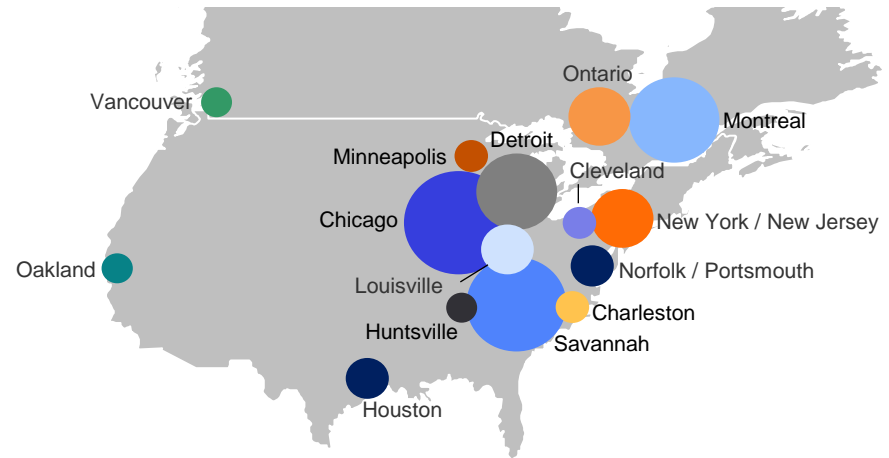
- Very comprehensive product in the Atlantic, combining strong THE Alliance loops with well-established standalone services of Hapag-Lloyd
- Fast transit times
- Multiple departures per week
- Comprehensive port coverage
- Wide portfolio of Hapag-Lloyd operated feeder connections throughout Europe
- Reliable inland haulage product in Europe, USA, Canada and Mexico
- Excellent equipment availability at inland and port locations
- Experienced OOG & DG handling
- Dedicated US Flag Service
- Hapag-Lloyd operates 62 ships in the Atlantic

Our Intermodal Connections

85 trains per week between the 10 biggest port-ramp combinations in the Atlantic Trade



200,000 truck loads per year from/to the 15 biggest door locations in the Atlantic Trade



Size of the bubble indicates the number of import door deliveries of Hapag-Lloyd

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North Europe – North America



Our 2023 Atlantic Product

General – North Continent

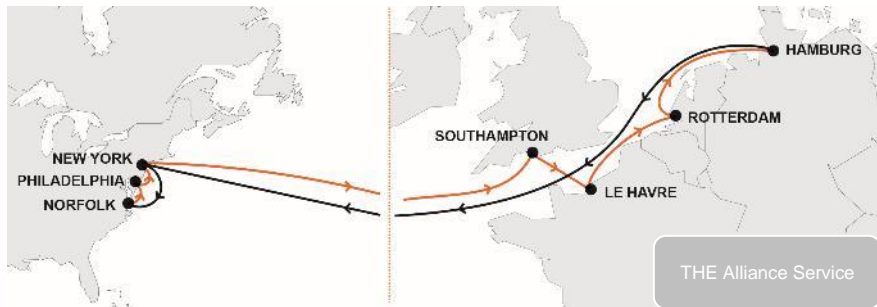
- Focused port calls to improve schedule reliability
- Only direct service to US Westcoast*
- Direct service to Mexico without US stopover
- Major player to Montreal with specialized tonnage and fast intermodal connection to the US Midwest Region & Western Canada
- Dedicated US Flag service
- Connectivity to Latin America markets via transshipment in the Caribbean
- Improved connectivity to West Africa

* Tacoma/Seattle currently skipped to improve schedule reliability

Port Coverage



North Continent Services



Transit times

WESTBOUND	Departure Day	New York	Norfolk	Philadelphia	
Arrival Day	-	TUE	THU	SUN	
Southampton	SUN	16	18	21	
Le Havre	MON	15	17	20	
Rotterdam	WED	13	15	18	
Hamburg	SAT	10	12	15	

Frequency: weekly

EASTBOUND	Departure Day	Southampton	Le Havre	Rotterdam	Hamburg	
Arrival Day	-	SAT	SUN	TUE	FRI	
Norfolk	SAT	14	15	17	20	
Philadelphia	MON	12	13	15	18	
New York	WED	10	11	13	16	

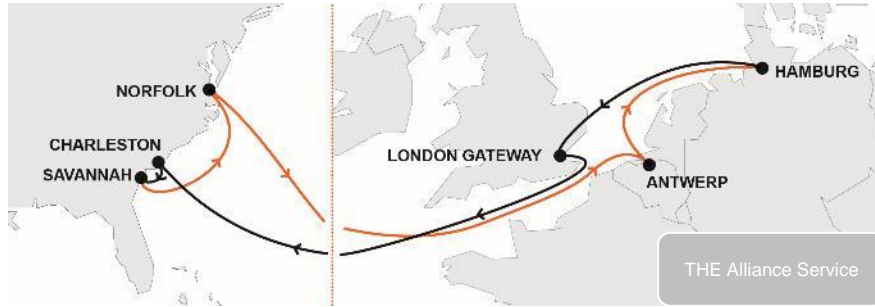
Frequency: weekly

AL2 | Atlantic Loop 2

Key Service Strengths

- Calling Maher Terminal in New York
- Non-stop from Germany to New York
- Fast connection from New York to major ports in North Europe
- 2nd New York call temporarily skipped due to long waiting times

North Continent Services



Transit times

WESTBOUND	Departure Day	Charleston	Savannah	Norfolk	
Arrival Day	-	MON	THU	MON	
Antwerp	SAT	16	19	23	
Hamburg	WED	12	15	19	
London Gateway	FRI	10	13	17	

Frequency: weekly

EASTBOUND	Departure Day	Antwerp	Hamburg	London Gateway	
Arrival Day	-	FRI	MON	THU	
Charleston	WED	16	19	22	
Savannah	FRI	14	17	20	
Norfolk	WED	9	12	15	

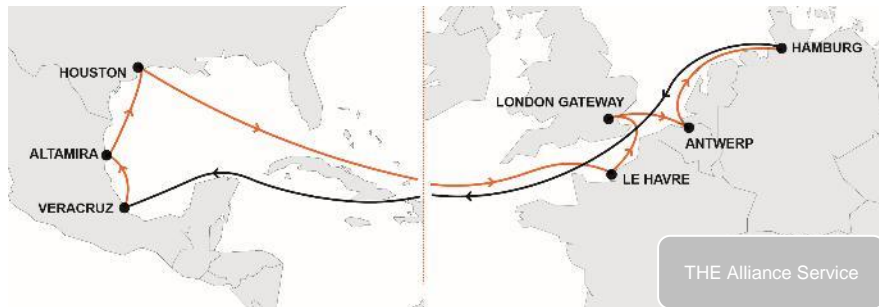
Frequency: weekly

AL3 | Atlantic Loop 3

Key Service Strengths

- Dedicated US Flag Service
- Hapag-Lloyd operated ships
- Very fast product from Germany to Charleston
- One of the fastest services in the market to Charleston, especially from the UK
- Fast transit times from the US to Antwerp and Germany

North Continent Services



Transit times

WESTBOUND	Departure Day	Veracruz	Altamira	Houston	
Arrival Day	-	THU	SAT	WED	
Le Havre	FRI	20	22	26	
London Gateway	SAT	19	21	25	
Antwerp	TUE	16	18	22	
Hamburg	FRI	13	15	19	

Frequency: weekly

EASTBOUND	Departure Day	Le Havre	London Gateway	Antwerp	Hamburg	
Arrival Day	-	THU	SAT	MON	THU	
Veracruz	FRI	20	22	24	27	
Altamira	SUN	18	20	22	25	
Houston	FRI	13	15	17	20	

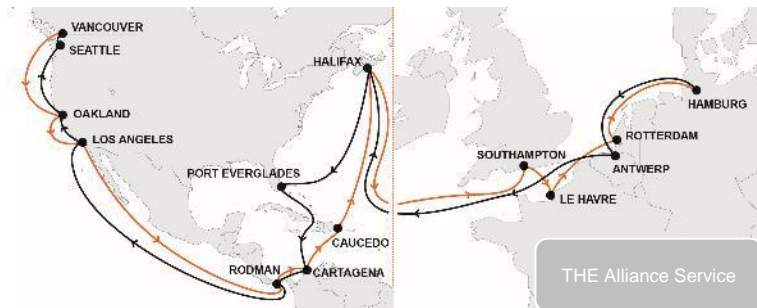
Frequency: weekly

AL4 | Atlantic Loop 4

Key Service Strengths

- Direct and fastest product to Mexico
- No U.S. calls before Mexico: No AMS filing
- Experienced OOG acceptance through Hapag-Lloyd operated vessels
- Fast EB transit time from Houston to major North European ports
- New Orleans WB via T/S in Altamira, MX to connect to MGX or GS1
- New Orleans EB via T/S in Caucedo, DO to connect to AL5 or SWX

North Continent Services



Transit times

WESTBOUND	Departure Day	Halifax	Pt. Everglades	Cartagena	Rodman	Los Angeles	Oakland	Seattle	Vancouver
Arrival Day	-	TUE	SUN	WED	FRI	SUN	WED	SUN	MON
Southampton	TUE	14	19	22	24	33	36	40	41
Le Havre	WED	13	18	21	23	32	35	39	40
Rotterdam	FRI	11	16	19	21	30	33	37	38
Hamburg	SUN	9	14	17	19	28	31	35	36
Antwerp	TUE	7	12	15	17	26	29	33	34

Frequency: weekly

EASTBOUND	Departure Day	Southampton	Le Havre	Rotterdam	Hamburg	Antwerp
Arrival Day	-	MON	WED	THU	SAT	TUE
Seattle	MON	35	37	38	40	43
Vancouver	TUE	34	36	37	39	42
Oakland	FRI	31	33	34	36	39
Los Angeles	SUN	29	31	32	34	37
Rodman	WED	19	21	22	23	27
Cartagena	SAT	16	18	19	21	24
Caucedo	MON	14	16	17	19	22
Halifax	SUN	8	10	11	13	16

Frequency: weekly

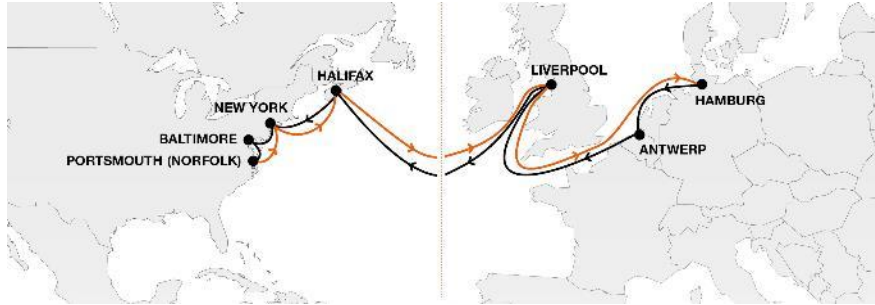
AL5 | Atlantic Loop 5

Key Service Strengths

- Only direct product from North Europe to U.S. & CAN Westcoast in the market
- Excellent coverage of Intra-Americas markets
- Extensive port coverage in Europe
- Direct Canada to/from Cartagena & Caucedo service
- Direct France to/from Halifax service
- Seattle / Tacoma calls currently skipped

North Continent Services

ATA | A-Service



Transit times

WESTBOUND	Departure Day	Halifax	New York	Baltimore	Norfolk	
Arrival day	-	MON	WED	FRI	SUN	
Hamburg	MON	14	16	19	20	
Antwerp	THU	11	13	15	17	
Liverpool	SUN	8	10	12	14	

Frequency: weekly

EASTBOUND	Departure Day	Liverpool	Hamburg	Antwerp	
Arrival day	-	WED	SUN	WED	
Baltimore	FRI	12	16	18	
Norfolk	SUN	10	14	16	
New York	TUE	8	12	14	
Halifax	THU	6	10	12	

Frequency: weekly

Key Service Strengths

- Direct service from Liverpool to US Eastcoast
- Calling New York (New Jersey side)
- South-North rotation along the US Eastcoast with fast transit times to Europe

North Continent Services



Transit times

EASTBOUND	Antwerp	Bremerhaven	Le Havre	Liverpool
Arrival Day	MON	FRI	SUN	TUE
Montreal	9	11	13	15
Frequency: weekly				

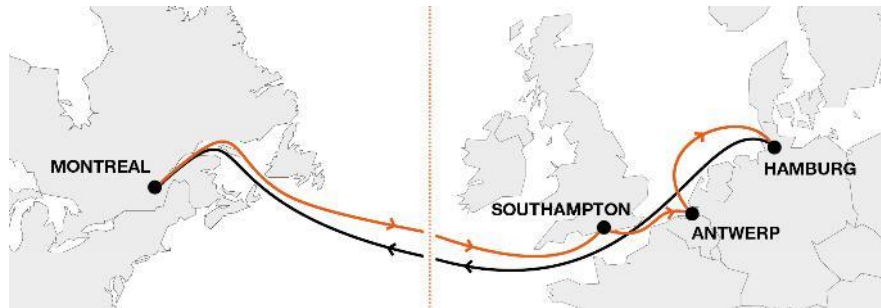
WESTBOUND	Montreal
Arrival Day	FRI
Antwerp	15
Bremerhaven	13
Le Havre	11
Liverpool	9
Frequency: weekly	

AT1 | St. Lawrence Cont. Service - Route 1

Key Service Strengths

- Direct service offering Liverpool and Le Havre in addition to Bremerhaven and Antwerp to Montreal
- Excellent cross-border connection to and from US Midwest

North Continent Services



Transit times

EASTBOUND	Southampton	Antwerp	Hamburg
Arrival Day	TUE	WED	FRI
Montreal	11	12	14
Frequency: weekly			

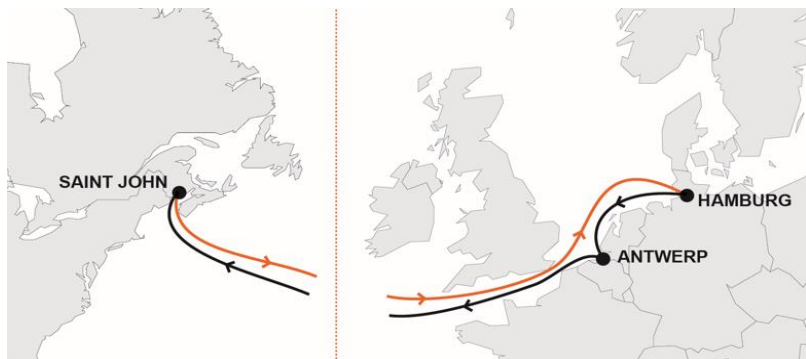
WESTBOUND	Montreal
Arrival Day	TUE
Southampton	15
Antwerp	13
Hamburg	11
Frequency: weekly	

AT2 | St. Lawrence Cont. Service – Route 2

Key Service Strengths

- One of the fastest services from North Europe to Montreal
- Excellent cross-border connection to and from US Midwest
- Direct service from Montreal to Southampton

North Continent Services



Transit times

WESTBOUND	<i>Departure Day</i>	Saint John	
<i>Arrival Day</i>		SUN	
Hamburg	WED	11	
Antwerp	FRI	9	

Frequency: weekly

EASTBOUND	<i>Departure Day</i>	Hamburg	Antwerp	
<i>Arrival Day</i>		MON	FRI	
Saint John	TUE	13	17	

Frequency: weekly

AT3 | Saint John Express

Key Service Strengths

- Hapag-Lloyd stand alone bi-weekly service offering to Canada and U.S. Midwest markets
- Reliable and fast service due to no congestion
- Excellent cross-border connection to and from US Midwest
- Reliable and fast offering to Western Canada

Intermodal connections

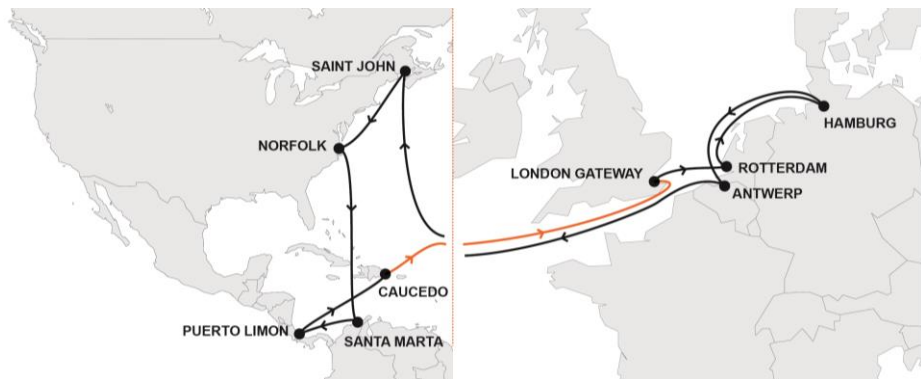
Local Canada

- Toronto
- Winnipeg
- Regina
- Calgary
- Edmonton
- Vancouver

U.S. Midwest

- Chicago
- Detroit
- Minneapolis

North Continent Services



CES | Caribbean Express Service (CES)

Key Service Strengths

- Direct non-stop service from BENELUX & UK to Norfolk
- Compliments AL2 & AL3 service into Norfolk
- Direct option Norfolk to Latin America

Transit times

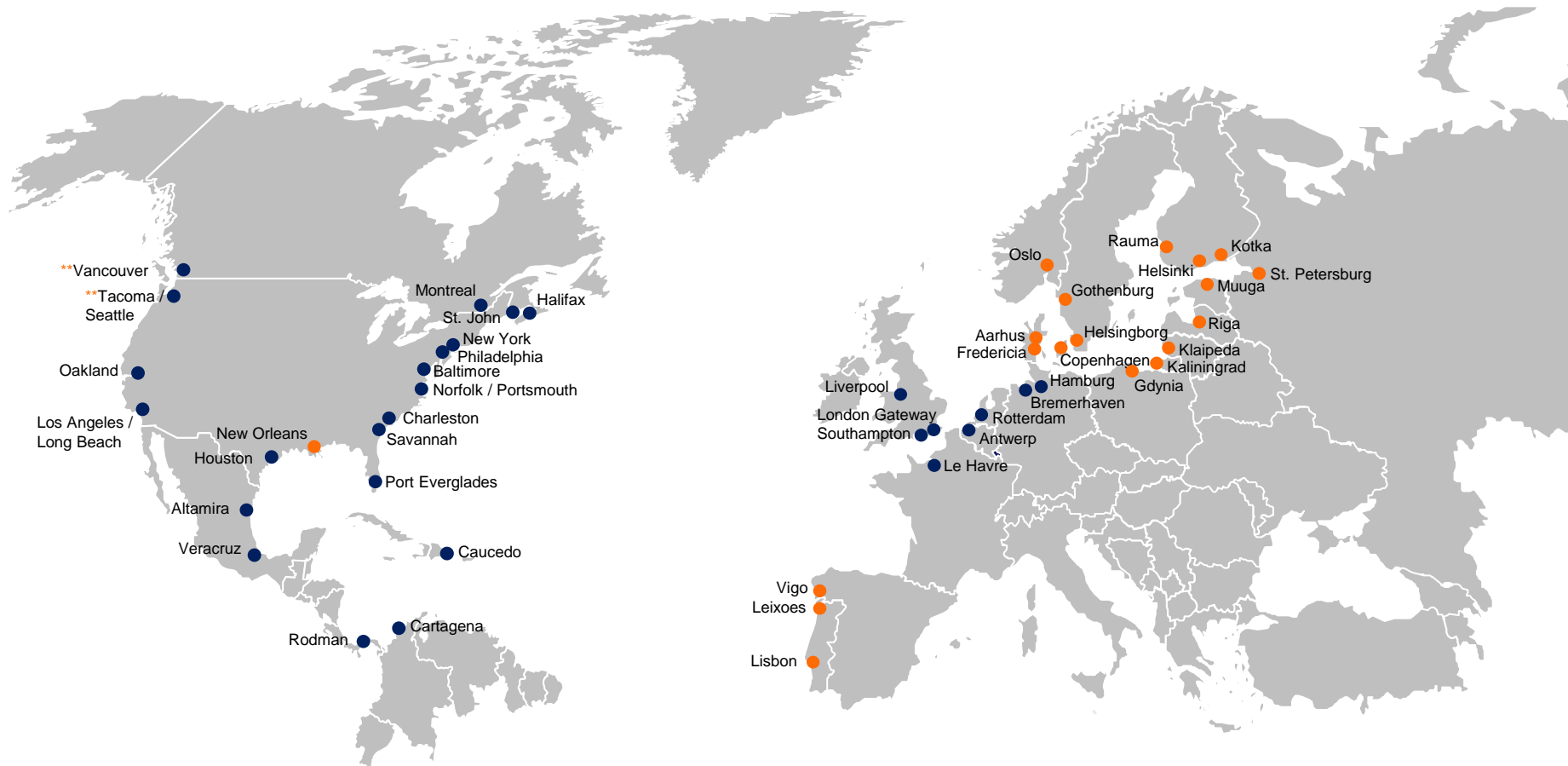
SOUTHBOUND	Norfolk	Santa Marta	Puerto Limon	Caucedo	
Arrival Day	FRI	FRI	SUN	WED	
London	19	26	28	31	
Rotterdam	17	24	26	29	
Hamburg	15	22	24	27	
Antwerp	14	21	23	26	
Saint John	3	9	11	14	

Frequency: weekly

NORTHBOUND	London	Rotterdam	Hamburg	Antwerp	Saint John	
Arrival Day	SUN	MON	WED	FRI	MON	
Norfolk	22	23	25	27	37	
Santa Marta	16	17	19	21	31	
Puerto Limon	13	14	16	18	28	
Caucedo	10	11	13	15	25	

Frequency: weekly

North Europe & North America Ports of Call



North Europe & North America Terminal List

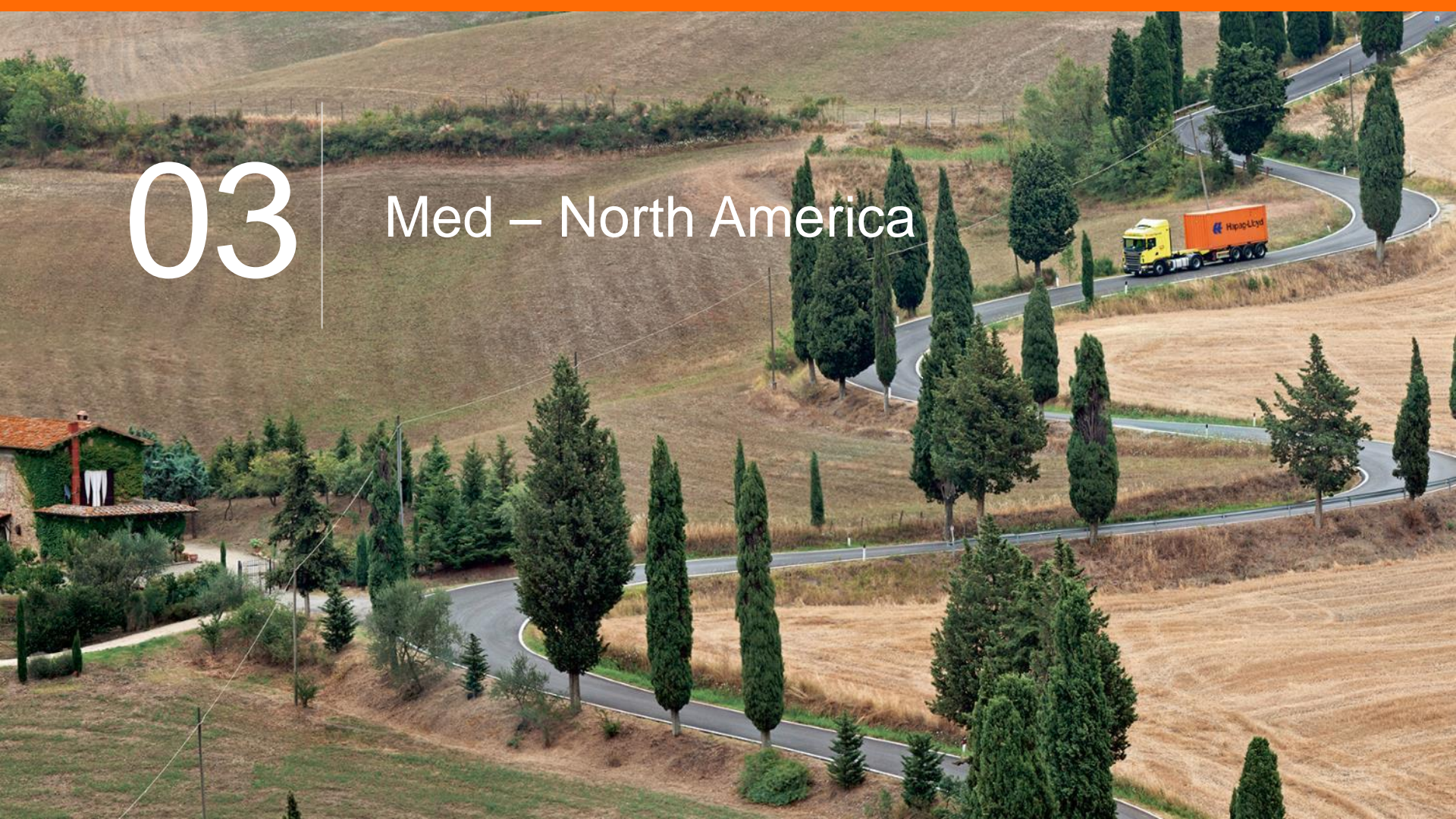
	Germany		Belgium	Netherlands	France	UK		
	Bremerhaven	Hamburg	Antwerp	Rotterdam	Le Havre	London Gateway	Southampton	Liverpool
AL2		CTA		ECT Delta	CNMP Le Havre		Soton Ctr. Terminal	
AL3		CTA	PSA Antwerp			London Gateway		
AL4		CTA	PSA Antwerp		CNMP Le Havre	London Gateway		
AL5		CTA	PSA Antwerp	ECT Delta	CNMP Le Havre		Soton Ctr. Terminal	
ATA		Unikai	Antwerp Euroterminal					Mersey Dock & Harbour
AT1	Eurogate / BLG		MPET - Quay 1718		CNMP Le Havre			Mersey Dock & Harbour
AT2		CTA	PSA Antwerp				Soton Ctr. Terminal	
AT3		CTA	PSA Antwerp					
CES			DP World Gateway	RWG		London Gateway		

	USA												
	New York	Norfolk/Ports mouth	Philadelphia	Baltimore	Savannah	Charleston	Port Everglades	Houston	New Orleans (T/S via MXATM)	Los Angeles (wb)	Long Beach (eb)	Oakland	Tacoma (currently skipped)
AL2	Maier Terminal	Norfolk Int. Terminal	Greenwich (Packer)										
AL3		Norfolk Int. Terminal			Garden City	Wando Welch Terminal							
AL4								Barbours Cut	Napoleon Ave. Terminal				
AL5					Garden City Tml		Florida International			West Basin	I T S	SSA Terminal OICT	Husky
ATA	Maersk Sealand Terminal	Portsmouth Marine Terminal		Sea Grit Terminal									
CES		Norfolk Int. terminal											

	Canada				Mexico	
	Montreal	St John	Halifax	Vancouver (currently skipped)	Altamira	Veracruz
AL4					IPM Terminal	ICAVE Veracruz
AL5			Fairview Cove	Fraser Surrey		
ATA			Fairview Cove			
AT1	HL/OOCL vessel: MGT Sec. #62 MSC vessel: Termont Sec. #52					
AT2	Montreal Gateway					
AT3		DP World				

03

Med — North America

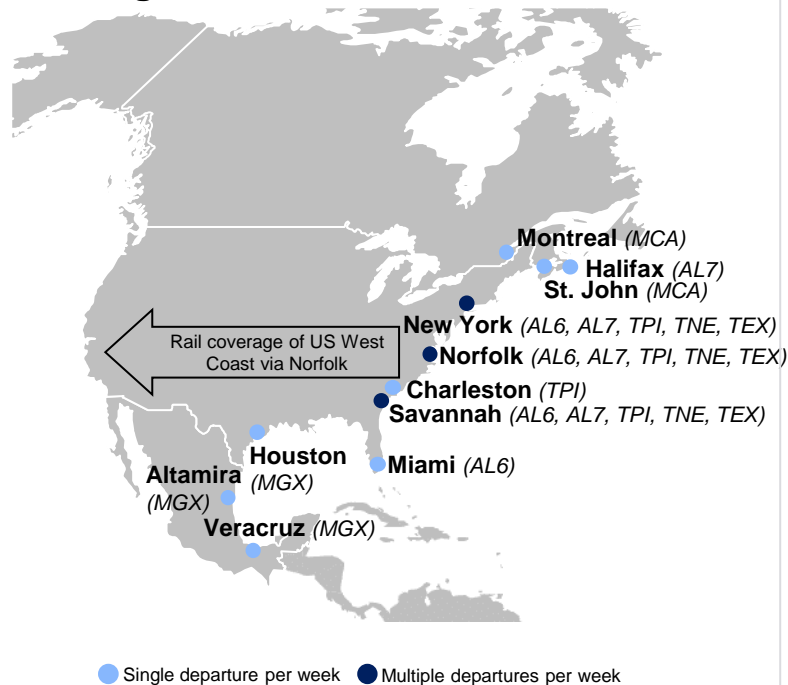


Our 2023 Atlantic Product

General – Mediterranean

- Two weekly services from Italy and Spain to the US East Coast
- Three direct services from Eastern Med to US East Coast. Major product in the market with direct Turkey and Israel calls
- Very fast transit time from major Turkish ports to US East Coast with our new TEX service
- Prime Montreal service with excellent cross-border connections to and from US Midwest
- Fastest direct and non-stop connection in the market to Mexico
- US West Coast covered by efficient rail offering from Norfolk
- Latin American, African and Middle East markets in connection via major Mediterranean hubs

Port Coverage



Mediterranean Services



Transit times

WESTBOUND	New York	Norfolk	Savannah	Miami
Algericas	21	23	26	28
Livorno	17	19	22	24
Genoa	14	16	19	21
Fos sur Mer	12	14	17	19
Barcelona	11	13	16	18
Valencia	9	11	14	16

Frequency: weekly

EASTBOUND	Algericas	Livorno	Genoa	Fos sur Mer	Barcelona	Valencia
New York	19	23	25	27	29	31
Norfolk	16	20	22	24	26	28
Savannah	14	18	20	22	24	26
Miami	12	16	18	20	22	24

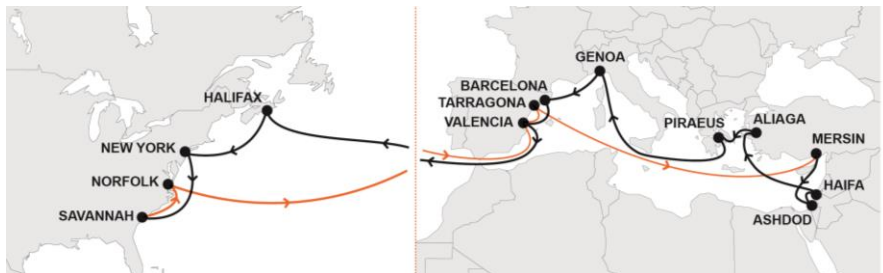
Frequency: weekly

AL6 | Atlantic Loop 6

Key Service Strengths

- One of the fastest services in the market from Italy and Spain to New York
- Direct connection from Fos to US Eastcoast
- Calling Maher Terminal New York
- Additional ports in the Eastern Mediterranean and Black Sea linked via own feeder Network
- Improved connectivity to West-Africa via Algeciras

Mediterranean Services



Transit times

WESTBOUND	Halifax	New York	Savannah	Norfolk
Mersin	25	27	30	34
Ashdod	23	25	28	32
Haifa	21	23	26	30
Aliaga	18	20	23	27
Piraeus	17	19	22	26
Genoa	13	15	18	22
Barcelona	10	12	15	19

Frequency: weekly

EASTBOUND	Valencia	Tarragona	Mersin	Ashdod	Haifa	Aliaga	Piraeus
Halifax	22	24	30	31	33	36	38
New York	19	22	27	29	30	33	35
Savannah	16	19	24	26	27	30	32
Norfolk	13	15	20	22	24	27	28

Frequency: weekly

AL7 | Atlantic Loop 7

Key Service Strengths

- Covers Spain and Italy with one of the fastest transit times to Halifax and US Eastcoast
- Direct coverage of Israel and Greece with two direct Turkish ports
- Additional Eastern Mediterranean and Black Sea ports linked via own feeder network
- Connecting Eastern Mediterranean with hub ports in the Western Mediterranean

Mediterranean Services



Transit times

WESTBOUND	Departure day	Algeciras	New York	Norfolk	Savannah
Arrival day		FRI	TUE	THU	SAT
Mersin	WED	11	-	-	-
Izmit	FRI	8	19	21	23
Istanbul	SUN	7	18	20	22
Gemlik	TUE	6	17	19	21
Aliaga	MON	5	-	-	-
Algeciras	THU	-	9	11	13

Frequency: 8-daily

EASTBOUND	Departure day	Alexandria	Mersin	Izmit	Istanbul	Gemlik	Aliaga
Arrival day		SAT	MON	THU	FRI	SAT	SUN
New York	TUE	22	-	27	28	29	-
Norfolk	THU	20	-	25	26	27	-
Savannah	SAT	18	-	23	24	25	-
Alexandria	MON	-	1	4	5	6	7

Frequency: 8-daily

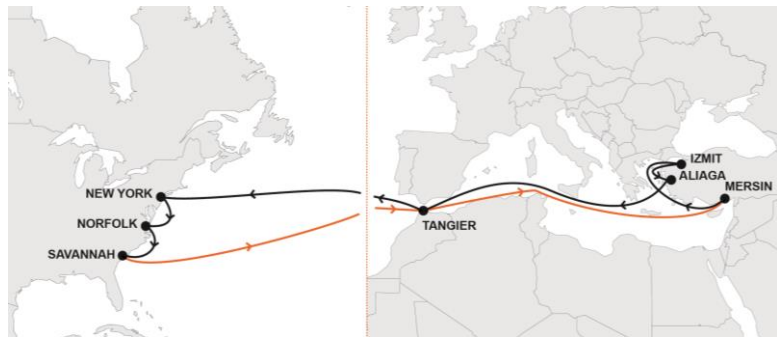
24 *) Alexandria temporarily suspended

TNE | Turkey North America East Coast Service

Key Service Strengths

- Dedicated service with fast direct coverage between Marmara Sea ports of Istanbul (Kumport), Izmit (Evyap) and Gemlik (Gempport) and US East Coast
- Offering direct non-stop service from Algeciras to New York
- Connecting Mersin, Aliaga and Marmara Ports with our West Africa Mediterranean Express (WMX) in Algeciras, delivering very competitive transit times to West Africa

Mediterranean Services



Transit times

WESTBOUND	Tangier	New York	Norfolk	Savannah	
Arrival Day	THU	SAT	MON	THU	
Mersin	9	18	20	23	
Izmit	6	15	17	20	
Aliaga	4	13	15	18	
Tangier		8	10	13	

Frequency: weekly

EASTBOUND	Tangier	Mersin	Izmit	Aliaga	
Arrival Day	TUE	MON	THU	FRI	
New York	16	22	25	26	
Norfolk	14	20	23	24	
Savannah	11	17	20	21	
Tangier		6	9	10	

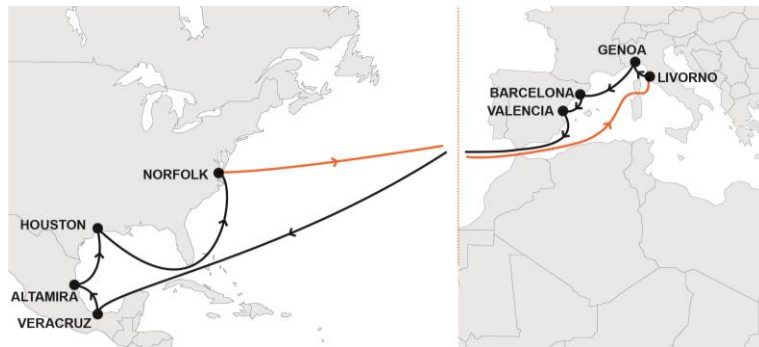
Frequency: weekly

TEX | Turkey East Coast Express

Key Service Strengths

- Fast and direct connection between major Turkish and US East Coast ports
- Connecting Turkey via the hub in Tangier to our global network
- Non-stop from Tangier to New York
- Mini Land Bridge from Turkey via Norfolk to USWC

Mediterranean Services



Transit times

WESTBOUND	Veracruz	Altamira	Houston	Norfolk*)
Arrival Day	TUE	WED	FRI	THU
Livorno	20	21	23	29
Genoa	18	19	21	27
Barcelona	16	17	19	25
Valencia	14	15	17	23

Frequency: weekly

*) Norfolk for connectivity from/to U.S. West Coast via rail

EASTBOUND	Livorno	Genoa	Barcelona	Valencia
Arrival Day	TUE	THU	SAT	MON
Veracruz	21	23	25	27
Altamira	19	21	23	25
Houston	17	19	21	23
Norfolk*)	11	13	15	17

Frequency: weekly

*) Norfolk for connectivity from/to U.S. West Coast via rail

MGX | Mediterranean Gulf Express

Key Service Strengths

- Connects Italian and Spanish ports with Mexico and US Gulf
- Offers the fastest transit times in the market with non-stop service Mediterranean to Mexico
- Calls at Norfolk to connect the Mediterranean and US West Coast via rail

Mediterranean Services



Transit times

WESTBOUND	Departure Day	St. John	Montreal
Arrival Day	-	THU	MON
Sagunto	TUE	23	27
Salerno	FRI	20	24
Livorno	SUN	18	22
Genoa	MON	17	21
Fos	WED	15	19
Algeciras	FRI	13	17
Tangier	SUN	11	15
Vigo	WED	8	12

Frequency: weekly

EASTBOUND	Departure Day	Tangier	Sagunto	Salerno	Livorno	Genoa	Fos	Algeciras
Arrival Day	-	SUN	TUE	THU	SAT	SUN	TUE	FRI
Montreal	FRI	16	18	20	22	23	25	28

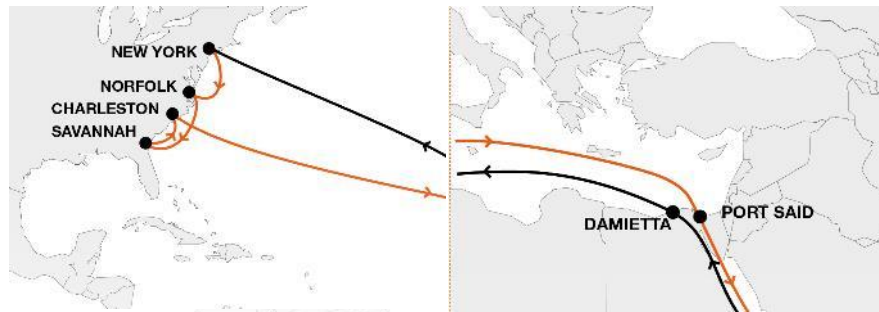
Frequency: weekly

MCA | Mediterranean Canada Service

Key Service Strengths

- Service offering excellent transit times to and from Montreal
- Excellent cross-border connection to and from US Midwest
- Very comprehensive direct port coverage in the Mediterranean
- Hub in Tangier allows for cross-trade business between Montreal and Africa, South America Eastcoast and Middle East/India

Mediterranean Services



Transit times

EASTBOUND	Port Said
Arrival Day	TUE
New York	20
Norfolk	18
Savannah	16
Charleston	15

Frequency: weekly

WESTBOUND	New York	Norfolk	Savannah
Arrival Day	TUE	THU	SAT
Damietta	12		

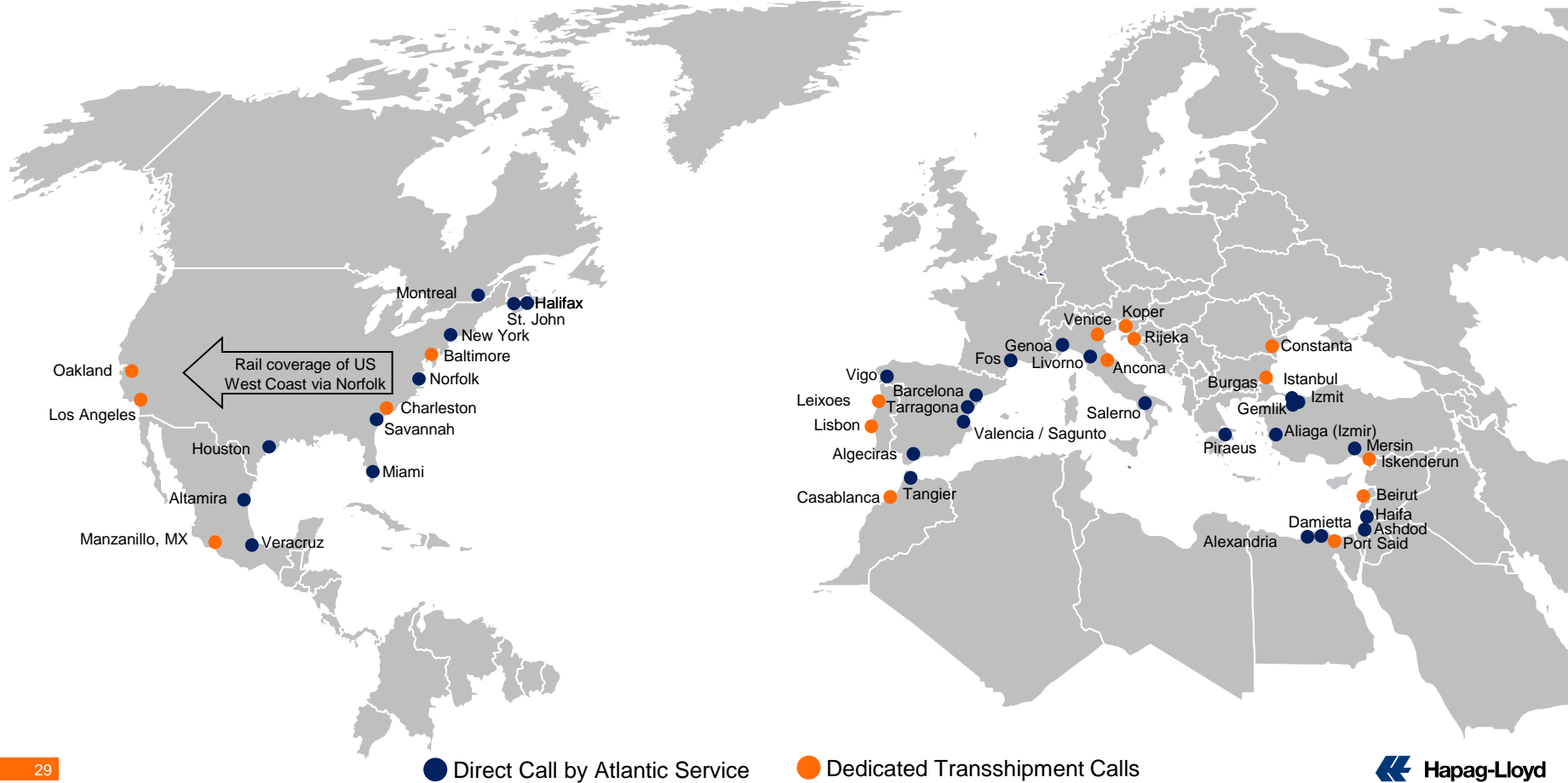
Frequency: weekly

INDAMEX | India America Express

Key Service Strengths

- Fast and non-stop connection from Damietta to New York
- Comprehensive coverage of US Eastcoast ports

North America & Mediterranean Ports of Call



Mediterranean Services Terminal List

	Italy			France	Israel		Turkey					Greece	Spain					Egypt			Morocco
	Salerno	Livorno	Genoa	Fos	Haifa	Ashdod	Mersin	Aliaga	Gemlik	Istanbul	Izmit	Piraeus	Barcelona	Valencia	Algeciras	Sagunto	Vigo	Alexandria	Port Said	Damietta	Tanger Med
AL6		Darsena Toscana	Voltri	Eurofos									TCB	NOATUM Container Terminal	TTIA						
AL7			Genoa Terminal		Port & Railway Authority	Port & Railway Authority	MIP Port	Nemport Limani				PCT SA	TCB	TCV							
MGX		Darsena Toscana	Genoa Terminal										TCB	TCV							
TPI																			PSCCHC Port Said	Damietta Terminal	
MCA	Salerno Ctr. Terminal	Darsena Toscana	Genoa Terminal	Seayard											APM Terminal	Inter-sagunto	Termavi				Tanger Allicance
TEX							MIP Port	TCE EGE			Evyap										Tanger Allicance
TNE							MIP Port	TCE EGE	Borusan	Kumport	Evyap							Dekheila Container Terminal			

	USA					
	New York	Norfolk	Savannah	Charleston	Miami	Houston
AL6	Maier	Norfolk Int. Terminal	Georgia Ports Authority		SF Ctr. Terminal	
AL7	Maier	Norfolk Int. Terminal	Georgia Ports Authority			
MGX		Norfolk Int. Terminal				Barbours Cut
TPI	Maersk Sealand	Norfolk Int. Terminal	Georgia Ports Authority	Wando Terminal		
TEX	Maier	Norfolk Int. Terminal	Georgia Ports Authority			
TNE	Maersk Sealand	Norfolk Int. Terminal	Georgia Ports Authority			

	Canada			Mexico	
	Halifax	Montreal	St. John	Veracruz	Altamira
AL6					
AL7	Halterm				
MGX				ICAVE	IPM
MCA		Racine	DP World		



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