Europe – Far East Trade
2019 Product
Agenda

01  Trade Overview

02  North Europe – Far East

03  Mediterranean – Far East
01 Trade Overview
Customer Benefits

- Focus on **lean products** with **faster transit times** between main markets in Far East and Europe
- **Multiple service options** from main base ports in both Europe and Far East
- **Reliable** weekly services connecting Far East and North Europe / Mediterranean / Black Sea with **competitive transit times**
- A **modern fleet**, environmentally improved – less emissions
- Extensive **feeder network** to and from non-direct ports and comprehensive **inland services**
- Modern **reefer** and **special container fleet**
- **Local expertise** with a network of offices throughout Far East and Europe
02 North Europe – Far East
Our Far East Product

General – North Europe

- Five dedicated lean products to achieve product differentiation by transit times, connectivity and reliability
- Five calls per week in Hamburg, Rotterdam and UK and three calls per week in Le Havre and Antwerp
- Dedicated loops for Japan, South East Asia, South and North China with extensive port coverage
- Additional port calls at Colombo, Jeddah allowing further connections to Hapag-Lloyd services
- Extensive coverage to European outports through dedicated feeder network
Key Service Strengths

- **Asia to Europe**
  - **Direct Japan** service with fast transit times and only one stop-over port
  - **Jeddah** direct port call cancelled but several transshipment options available via Singapore now
  - **Nagoya - Hamburg** in 31 days

- **Europe to Asia**
  - **Direct Japan** service with fast transit times and only one stop-over port
  - **Hamburg - Kobe** in 34 days
  - **Hamburg - Singapore** in 26 days

Transit times

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Frequency: weekly
North Europe Services

FE2 – Far East Loop 2
(Focus China)

Key Service Strengths

- **Asia to Europe**
  - **New** port call in Busan
  - **Xingang** port call cancelled but transshipment option available **via Busan** now
  - **Ningbo** port call cancelled but direct routing **via FE4** service available now
  - **Le Havre** port call cancelled but direct routing **via FE4** service available now
  - **Shanghai - Southampton** in 30 days
  - **Yantian - Hamburg** in 30 days

- **Europe to Asia**
  - **New** port call in **Singapore** with connection from/to South East Asia and Indochina
  - **Hong Kong** port call cancelled but alternative routing **via FE3** service available now
  - Connection from/to **Middle East** via **Jebel Ali**
  - **Rotterdam – Qingdao** in 38 days
North Europe Services

FE3 – Far East Loop 3
(Focus China)

Key Service Strengths

- **Asia to Europe**
  - *Extensive* port coverage in South China and Taiwan
  - *Fast* transit times as no stop-over port
  - Yantian – Rotterdam in **24 days**

- **Europe to Asia**
  - *Fast* transit times and only one stop-over port
  - Antwerp – Hong Kong in **30 days**

Transit times

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**Frequency: weekly**
Key Service Strengths

- **Asia to Europe**
  - Busan port call cancelled but direct routing via FE2 service available now
  - New connection to Le Havre
  - Fast transit times as no stop-over port
  - Shanghai – Le Havre in 27 days
  - Shanghai – Rotterdam in 29 days

- **Europe to Asia**
  - Direct connection to China without previous stop-over port
  - Southampton – Yantian in 26 days
  - Antwerp – Ningbo in 32 days
Key Service Strengths

- **Asia to Europe**
  - Direct port call at Laem Chabang and Vung Tau
  - Connection from Indian Subcontinent via Colombo
  - Cai Mep – Rotterdam in 25 days
  - Laem Chabang – Hamburg in 31 days

- **Europe to Asia**
  - Connection from/to Middle East via Jeddah
  - Connection to Indian Subcontinent via Colombo
  - Hamburg – Singapore in 31 days
  - Antwerp – Laem Chabang in 31 days

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Frequency: weekly
03 Mediterranean – Far East
Our Far East Product

General – Mediterranean

- Two reliable weekly services connecting Asia and the Mediterranean / Adriatic / North Africa and East Mediterranean
- One dedicated Turkey / East Mediterranean / Black Sea service
- Competitive transit times
- Dedicated feeder network throughout the Mediterranean
- South East Asia hub servicing Japan and South East Asia outports
- Jeddah port call offers a link to and from the Middle East
- Damietta port call offers connection to Adriatic, East Mediterranean and North African ports
- Tangier port call offers connection to West and South African ports
**Key Service Strengths**

- **Asia to Mediterranean**
  - New call at Jeddah available now
  - Connection to Africa, Middle East and East Mediterranean via Jeddah
  - Connection to Adriatic, East Mediterranean and North African ports via Damietta
  - Connection to North and West African ports via Tangier
  - Shanghai – Damietta in 26 days
  - Shekou – Barcelona in 25 days

- **Mediterranean to Asia**
  - New call at Jeddah available now
  - Connection from Africa, Middle East and East Mediterranean via Jeddah
  - Connection from Adriatic, East Mediterranean and North African ports via Damietta
  - Genoa – Qingdao in 30 days
  - Damietta – Qingdao in 25 days
Key Service Strengths

- **Asia to Mediterranean**
  - Connection to East Mediterranean, Black Sea and North African ports via Piraeus
  - Shanghai – La Spezia in 28 days
  - Shekou – Fos in 29 days

- **Mediterranean to Asia**
  - Connection from East Mediterranean, Black Sea and North African ports via Piraeus
  - Genoa – Busan in 36 days
  - Fos – Hong Kong in 29 days
**Key Service Strengths**

- **Asia to Mediterranean**
  - Connection to Black Sea and North African ports via Istanbul
  - Connection to/from Middle East via Jeddah
  - Shanghai – Ashdod in 24 days
  - Shekou – Istanbul in 24 days

- **Mediterranean to Asia**
  - Connection from Black Sea and North African ports via Istanbul
  - Connection to/from Middle East via Jeddah
  - Aliaga – Busan in 29 days
  - Mersin – Shanghai in 30 days

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**Mediterranean Services**

**MD3 – Mediterranean Service 3 (Focus Turkey)**

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