Hapag-Lloyd USW Service
Our New Set-Up

July, 2019
Restructuring our Service Portfolio to/from Caribbean, Central America and South America West Coast

Milestones

- The Mediterranean - South America West Coast – MSW Service will be terminated beginning of June 2019.
- The North Europe – West Coast Express - EWX Service will be terminated end of June 2019.
- The South America West Coast - North Europe Service – SWX Service will be enhanced by an additional southbound call at Caucedo, DO and we will change the port in Central Chile from Valparaiso to San Antonio, CL.
- Beginning of June 2019 we will offer a new product from/to North Europe to South America West Coast including South of Chile – SW2 Service.
- We will launch a new own and dedicated Hapag-Lloyd South America West Coast Feeder – FSW commencing operation beginning of July 2019.
New USW Service Set-Up

Old Set-Up:

New Set-Up:

Opportunities:

- Improvement in schedule integrity
- Flexibility to use both hub ports in Caribbean to connect North America East Coast and South America West Coast
- Improved synergies in the Hapag-Lloyd service network with an ample coverage between North America, Caribbean, Central America and South America
Intra America Services

**Key Service Strengths**

- Reliable weekly services connecting South America and North America with competitive transit times
- Extensive inland connections in the US and Canada
- Robust reefer service network connecting major markets all over North, South and Central America
Key Service Strengths

- **The South America West Coast - North Europe Service** – SWX Service will be enhanced by an additional southbound call at Caucedo, DO and we will change the port in Central Chile from Valparaiso to San Antonio, CL.

- **Ecuador call**: New Deep Water Terminal in Ecuador, Posorja (ECPSJ), operated by DP World, expected to start operations as from Q3-19. Both SWX and FSW to call Posorja as soon terminal starts its operations.
Key Service Strengths

- The first southbound sailing will be M/V “Lexa Maersk” Voyage 923S starting at Antwerp, Belgium on June 6, 2019. The first northbound sailing will be M/V “Luna Maersk” Voyage 923N at San Antonio, Chile on June 9, 2019.

Key Service Strengths

- A new, own and dedicated Hapag-Lloyd South America West Coast Feeder – FSW commencing operation beginning of July 2019.